

8:00 Registration & Breakfast *Sponsored by*
8:30 CDL Annual General Meeting- Committee Reports

9:00 **Opening Remarks From Conference Chairs:**
*David Festeryga, Sullivan Festeryga, Hamilton, &
Aleksandra Zivanovic, Hughes Amys LLP, Toronto*

9:05 - 9:50 ***Reptile Litigation: Plaintiffs and Defendants can provoke The Reptile***
Matt Moffett, Gray, Rust, St. Amand, Moffett & Brieske LLP, Atlanta


The reptile technique is an effective trial strategy against the unprepared or ignorant defendant and defense lawyer. As one claims manager of a national insurer told me: Better know what Reptile is. Better hire defense lawyers who know too. Or just get your resume up to date.

What is this strategy? What does it work? How do you the defense lawyer counter it effectively?

Matt Moffett is a defense lawyer from Atlanta. He beat the Reptile and its authors in a wrongful death trial and will show you how you can do the same!

9:50 - 10:50 ***Adverse Cost Insurance Panel: The Risks for the Defence Before Trials***
*Brian Foster, Foster, Townsend Graham & Associates, Panel Chair
Ian Hu, LawPro
Melissa Miles, Dutton Brock*

Adverse Cost Insurance/After the Event Insurance: How do these policies work? Does the existence of these policies change the settlement negotiation dynamic? At motions? At mediations? At pre-trials and trials? Are there any implications for Counsel with respect to Law Pro? Come and hear all about these products and how they may be changing the way you practice.

10:50 - 11:05 Morning Break sponsored by  **DeeGee**
Rehabilitation Technologies Ltd.

11:05 GREETINGS: DRI President Laura Proctor, FDCC Past President Dan Kohane

11:15 - 12:15 ***Are You Ready for Your First Electronic Trial?***
*John Olah, Beard Winter LLP Panel Chair
Dan Pinnington, LawPro
Justice Arthur Gans, Superior Court of Justice*

The use of technology in the court room to run trials and hearings, and the issues it will create for counsel. Electronic trials are now a reality and are Defence Counsel and Insurers ready for this process and the additional costs that it will entail?

- What is the better platform; PC's or iPads?
- How can this technology be used at:
 - ✚ mediations
 - ✚ summary judgment
 - ✚ appeals
 - ✚ settlement discussions
 - ✚ settlement offers
- Will there need to be changes to the Rules of Court?
- Are insurers equipped to engage in such litigation and, if not, what needs to be done to make sure they are?
- What are some of the better programs and software currently available?

12:15 *Networking Lunch*

1:15 - 2:00 *Keynote Presentation Gratitude, Resilience and Overcoming Adversity*
Ronald Difrancesco:

Working in the World Trade Center and surviving the life-changing events of 9/11 in NYC, Ron was the last known man out of the South Tower of the World Trade Centre. Accomplishing all of his goals as a highly touted investment professional, Ron now consults with senior business leaders and is a relationship management expert. He speaks on the topics of Gratitude, Resilience and Adversity.

2:00 - 2:45 *Back to Basics: A Products Liability Primer*
Taryn Burnett, Gowlings WLG, Calgary Panel Chair
Tipper McEwan, Stewart McKelvey, Halifax
George Wray, BLG, Toronto

A Products Liability panel that will be a “nuts and bolts” or “primer” discussion of the significant issues when facing a PL case:

- As PL cases are actually true negligence cases, what do you have to prove to establish a PL case? What defences are available?
- When should you consider Summary Judgment in a PL case?
- Causative issues in PL cases – when confronting “possible” vs. “probable” opinions in expert reports
- Spoliation
- How do you deal with recalls of your allegedly defective product (in terms of your defence)?

2:45 - 3:05 *Afternoon Break*

**3:05 - 4:05 *The Drone Technology--
Potential Uses and Misuses in Adjusting and Litigating Claims***

A. Zivanovic, Hughes Amys LLP, Panel Chair

Keith Elliott, Reed Research

Paul Hancock, Crawford & Company

Gerry Bouwman, MDD

Future trends in today's claims: namely, the impact of drone technology in investigating claims. Discussing the importance of a multi-disciplinary team in adjusting claims, and the regulatory state of affairs of how counsel can use information secured from drones and other modern technology in litigation.

4:05 - 4:10 CDL Women's Caucus Launch supported by

4:10 - 4:30 Award Presentations

4:30 Closing Remarks, Prize Draws, Reception Sponsored by:



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